

The Business:

Dekart is the developer of trusted data protection tools focused on ensuring security for confidential information. Founded in 1995, Dekart now serves thousands of businesses and enterprises around the world. Dekart products help protect sensitive data from unauthorized access by offering encryption and authentication solutions within enterprises, as well as for individual users. Dekart also provides SIM and smart card management solutions and are the manufacturers of the world's smallest USB plug-in smart card reader.



Dekart believes that it is the responsibility of the developer to make the program understandable, secure and reliable, that is why its products are designed with this detail in mind. Each Dekart application has an intuitive interface that helps you use it without having to think how it interacts with your operating system and without being an expert. The ultimate objective is to make the computer a secure place that you can use right out of the box.

The Challenge:

The challenge introduced to the Gate2Shop team was that the vendor needed extended payment options to keep up with their global business. The next step in the challenge was to simplify the checkout process while providing a seamless service to the end-users while shopping online.

The Solution:

Gate2Shop experts put together a complete package for a fast turnaround. The solution provided Dekart with a highly customized integrated Payment Page, to provide the smooth transition. To help with the ease of making online transactions, G2S "Buy Now" buttons were provided. Next was providing the vendor with 60+ Global Payment Methods and Options, depending on the customer's country, together with the superior security protection package. Last but not least, the Direct Merchant Notification was included to keep the vendor on top of their online business. In the process of keeping Dekart's business online, it received lower rates and the expert customer service of Gate2Shop.

"Gate2Shop's solutions have made a difference for Dekart in meeting the industry's needs..."

With Gate2Shop's resources, we are able to offer a list of global payment methods to provide an edge in an extremely competitive market. Gate2Shop's solutions have made a difference for Dekart in meeting the industry's needs and offering its customers a more trusted and friendly environment for their orders.